If you’ve ever shared your life with a pet, you know: love changes everything. It changes your mornings. It changes your routines. It changes your perspective. And at the Petco Foundation, we’re all for it.

For cozier naps. For longer morning runs. For warmer welcomes every time you walk in the door. Because the love you share with a pet doesn’t just change your life. It can change the world for animals.

Love is the power that lends a helping hand. Love shelters pets in need. Love finds them families to call home. Love saves lives.

And love is why every day, we work in partnership with animal welfare organizations across the country to help bring pets in need together with loving people—5 million pets adopted and counting.

By supporting pet adoption and our lifesaving work, you can put your love into action, too. After all, it takes all of us to create a better world for animals. So find your loving way to play. And together, let’s do this.

Whether it’s the love of a pet that helps an autistic child make a connection, the comfort of a therapy animal bringing peace to those in need or the simple unconditional love of a pet that brings us joy each day—their love makes our lives better.

Since 1999, the Petco Foundation has been guided by one mission: to create a better world for animals and the people who love and need them. And it all begins with love.

Adopter Laurie Lambert said it best when describing the love of her dog Blue. “Blue and I are a team. We run miles into the mountains. We swap stories without speaking. Our bond is so sacred that descriptions are inadequate. I have learned that the most extraordinary things in life often look very ordinary on the surface. That’s the thing about love.”

It’s that extraordinary/ordinary love she speaks about that inspires us to raise the bar every day and set a new standard for animals in our country. We invested more than $32 million in animal welfare, making us the number one funder of animal welfare organizations in North America in 2015. Since 1999, we have invested more than $170 million in lifesaving organizations and helped more than five million pets find new homes through adoptions in our Petco stores. We support those dedicated and determined animal welfare organizations implementing the most innovative programs to save lives. In doing so, we’re creating a better future for animals and the people who love them.

All of this is made possible by you—our Petco customers, our Petco Foundation donors, and our adoption partners, vendor partners, and employees.

This year’s annual report shows what we have accomplished together.

Love has the power to change lives, communities and even the world—and when we work together, there are no limits to what love can do.

That is why we are All For Love.

Charlie R. Piscitello
President, Petco Foundation

Susanne M. Kogut
Executive Director, Petco Foundation
The Petco Foundation works every day to raise the bar and set new standards for animals across the country through strategic lifesaving investments and adoption initiatives. By investing in and partnering with the most innovative animal welfare organizations—organizations who have the biggest hearts and work hard to save the most lives—we’re creating a better future for animals and the people who love them.

Adoptions at Petco & Investments by State

FISCAL YEAR 15 LIFESAVING KEY ADoptions at PETco & INVESTMENTS BY STATE

- **First Coast No More Homeless Pets**
  - In Jacksonville, FL, the birthplace of the MEGA Adoption Event, Rumproast found a new home with Kya.

- **Proverbs 12:10 Animal rescue & adoption**
  - Carlos (active military) adopted Nutmeg even after he learned that Nutmeg had some special needs. Carlos fell in love with her and prepared a back-up plan for her care in case he is deployed.

- **Adoptapalooza NYC**
  - More than 300 dogs, cats, puppies, kittens, and rabbits were available for adoption from more than 35 New York City shelters and rescue groups at a Foundation-sponsored #Adoptapalooza event.

- **Stray Pet Adoption Program**
  - An affectionate pup, Quinton is very happy with his new family. We helped thousands of partner organizations gain exposure to a wider audience of pet lovers, by giving them access to marketing resources and adoption-related grants.

**Fiscal Year 15 Life-Saving Key Adoptions at Petco & Investments by State**

<table>
<thead>
<tr>
<th>State</th>
<th>FY15 Investment Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$400,000 - $499,999</strong></td>
<td></td>
</tr>
<tr>
<td><strong>$500,000 - $999,999</strong></td>
<td></td>
</tr>
<tr>
<td><strong>$100,000 - $299,999</strong></td>
<td></td>
</tr>
<tr>
<td><strong>&lt; $100,000</strong></td>
<td></td>
</tr>
<tr>
<td><strong>&gt; $1,000,000</strong></td>
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</tr>
</tbody>
</table>

**Adoptions at Petco & Investments by State**

**First Coast No More Homeless Pets**

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<td></td>
</tr>
<tr>
<td><strong>&gt; $1,000,000</strong></td>
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</tr>
</tbody>
</table>


**Leadership is Key to BARCS’ Lifesaving Transformation**

Like many city animal agencies, Baltimore Animal Rescue and Care Shelter (BARCS) in Baltimore, Maryland, is located in a less accessible area of town and doesn’t have near the space needed to care for the more than 10,000 dogs and cats they take in annually. They don’t have enough cages or surgery space. They don’t have proper ventilation, drainage or even enough quarantine space to house animals.

What they do have, thankfully, is Jennifer Brause as their leader.

At the time, in 2014, when Brause took the helm, BARCS had a 47% lifesaving rate. With just 10 staff and an operating budget of $450,000, Brause knew the challenges ahead. But she was highly-motivated to make changes that would benefit both the people and the animals.

“We didn’t have much, but I believed we could make changes that would save lives,” says Brause.

Armed with that belief, a fierce determination to save lives and a $460,000 Petco Foundation investment, BARCS expanded their off-site adoptions and launched a new cat program. They created play groups for dogs to give them social interaction and increase their exposure to potential adopters. They also launched a pet retention program that provides advice on behavior, training and resources, like vaccinations and food, that might make the difference for a pet owner.

“The Petco Foundation has been amazing,” says Brause. “They are not just supportive; they are actually cheering us on. Because of their support, I believe we’ll be able to push our organization beyond our 85% lifesaving rate and achieve even more for animals in Baltimore.”

**FurKids Animal Rescue and Shelter Knows Secret to Pet Adoptions**

Atlanta-based rescue group Furkids is the largest cage-free cat shelter in the Southeastern United States and one of the Foundation’s top in-store adoption partners. Furkids cares for about 900 cats and 100 dogs at two different facilities as well as in 400 foster homes and at six Petco cat habitats, all of which expands their lifesaving capacity and gives them an active presence in the community.

Since many of Furkids’ pets are located out of the public eye in foster homes, showcasing pets in Petco stores, located in the neighborhoods where people live and work, is vital to their adoption success. Their Petco Foundation partnership also includes investments totaling $106,000. This provides the resources needed for increased foster care and expansion of their off-site adoption opportunities—allowing them to save more than 4,400 dogs and cats in 2015.

**Our $32M in Investments at Work**

The Petco Foundation invests in organizations that have the most lifesaving impact. Through a decision-model designed to evaluate and assess organizations alongside their peers, we empower those who are the most productive and effective, and who work with a relentless determination to succeed.

**Creating a Lifesaving Nation**

We invest in animal welfare organizations that make the most lifesaving impact possible.

**Helping Heroes**

We support the impact that service, therapy and working pet heroes bring to their communities.

**Pet Cancer Research & Treatment**

We invest in finding a cure and providing treatment for those in need.

**Innovation**

We support innovation that advances change and promotes new approaches to lifesaving.

**Lifeline Animal Project Takes Bold Action to Save More Lives**

For us, it’s not about pretty buildings or fancy programs, but well-run organizations committed to saving as many lives as possible. That’s what Lifeline Animal Project in Atlanta, Georgia, strives to do every day.

In 2002, Lifeline started as an all-volunteer group promoting adoptable pets from other local shelters. But Director Rebecca Guinn realized that wasn’t enough.

In 2013, Lifeline bid on the Fulton County Animal Services and the DeKalb County Animal Shelter contracts—two open admission shelters with high euthanasia rates. They had no experience operating a county animal shelter, but believed they had the “right stuff,” Guinn says, “to get the job done.” They won both contracts.

Today, Lifeline operates one of the largest lifesaving programs in the southeast helping more than 16,000 animals annually. They manage the two county animal facilities, two low-cost spay/neuter clinics, and a rescue boarding facility where at-risk dogs and cats can recover from illness or injuries or receive behavioral training before adoption.

All this while achieving 90% lifesaving rates.

In 2015, the Petco Foundation invested $1.5 million in Lifeline’s mission to be awarded over the next three years—the largest investment ever made by the Foundation.
CHARLESTON ANIMAL SOCIETY TAKES LIFESAVING STATEWIDE

In 2013, Charleston Animal Society (CAS) in Charleston, South Carolina, launched No Kill Charleston—a three-year initiative designed to save every healthy and treatable pet in the community. Armed with a 10-point plan, they achieved a 90% lifesaving rate the first year. CAS wanted to share their successful lifesaving strategies with other animal organizations.

So, in 2015, CAS used a $250,000 Petco Foundation investment to launch No Kill South Carolina—a statewide initiative to bring training, support and resources to more than 350 animal organizations across the state. CAS identified six animal organizations to become resource centers for other animal groups. Through this initiative, help is never more than 45 minutes away from any animal welfare organization in South Carolina.

FRONT STREETF ANIMAL SHELTER ENGAGES COMMUNITY, SAVES MORE LIVES

How do you increase your lifesaving rate more the 53% over four years?
Believe you can and get creative with community engagement, like Front Street Animal Shelter, in Sacramento, California.

Without boosting a post or buying an ad, Front Street grew their Facebook followers from a paltry 600 to a jaw-dropping 94,000 followers in just five years. Today, they use that fan base to promote adoption events, share educational information and routinely raise funds.

Of their success, Director Gina Knepp says, “Sometimes leadership is just helping people do things they never thought they could do before. Together, we decided we could be amazing.”

Creative off-site adoption events are another cornerstone of the agency’s lifesaving strategy. So Front Street capitalizes on their Petco Foundation partnership by hosting adoptions in five Petco locations and uses their investment to fund more than 150 off-site adoption events a year. They also purchased an adoption vehicle to transport animals. One of Front Street’s inspired off-site adoption events includes the Sacramento Ballet where a shelter dog also appears in every Nutcracker performance.

HELPING K9 HEROES RETIRE AT HOME

Whether it’s a rescue mission or a recovery operation, the U.S. military vows to bring soldiers’ home. It’s summed up in the military saying, “Leave no man behind.”

Military dogs are credited with saving tens of thousands of lives. Yet until this past decade, most military dogs have routinely been left behind in foreign lands after missions and wars have ended.

Thankfully, new laws now require these working dogs be brought back to the U.S., many of which the U.S. War Dogs Association took responsibly for placing into new homes.

In 2015, the Petco Foundation made a three-year $250,000 investment in the U.S. War Dog Association to assure funding is available for every retired military working dog to return to the U.S. and be reunited with their handler wherever possible or placed into a good home.

We can think of no better way to honor these canines and support the human-animal bond than by making sure they can live out their lives in loving homes.

COALITION FINDS A WAY TO REACH UNDERSERVED COMMUNITIES

A few decades ago, low-cost veterinary services were practically nonexistent in south Los Angeles County, which resulted in high euthanasia rates at the city shelter and too many stray pets living on city streets.

In 2000, The Coalition for Pets and Public Safety recognized a critical need and found a way to save lives in these underserved communities. They launched a mobile clinic to bring spay/neuter, vaccination and microchip services to five low-income neighborhoods—Compton, South L.A, Carson, El Monte, and Antelope Valley.

The Petco Foundation has proudly invested more than $350,000 in the Coalition’s lifesaving efforts, including a 2015 investment of $150,000 to expand operations for a second and third mobile clinic to operate five days a week.

The Coalition has sterilized more than 150,000 dogs and cats since 2000 and significantly reduced intake and euthanasia at local shelters.

CANCER INVESTMENT SAVES LIVES NOW – AND IN THE FUTURE

Cancer is the number one disease-related killer of our beloved pets. That’s why the Petco Foundation’s Pet Cancer Awareness (PCA) campaign invested $525,000 this year to support the University of Pennsylvania’s (UPenn) Canine Mammary Tumor Program—a unique program that provides cancer treatment for shelter and rescue dogs with mammary tumors—and another $350,000 for the University of Pennsylvania’s Cancer Care Support Fund that assists pet parents who can’t afford cancer treatment for their own pets.

Saving shelter dogs’ lives is a big part of the UPenn Canine Mammary Tumor Program. People often don’t adopt dogs with cancer and shelters often don’t have the resources to treat them. Through this program, 172 shelter dogs with mammary tumors have received lifesaving treatment. The research gathered on these patients and their mammary tumors will also benefit both dogs and people in the future.

UPenn’s Cancer Care Support Fund helps pet parents who can’t afford cancer treatments for their pets. The program provides lifesaving treatment to save pets’ lives and keep them with their families. This is just one of many such funds supported by the Foundation.

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Adopt-a-Pet.com is a website that allows animal shelters and rescue groups to upload information and photos of adoptable pets, giving pets unlimited opportunities to be discovered by potential adopters.

HeARTS Speak is a global network of artists and photographers donating their time and talent to capture the faces of shelter pets, so they are seen by potential adopters in their communities.

ShelterMe is an inspiring television series that shines a light on pet adoptions by telling uplifting stories about shelter pets and the lifesaving work done at animal organizations throughout the country.

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The Petco Foundation invited adopters to share stories about how their adopted pets changed their lives, and in doing so, gave deserving animal welfare organizations opportunities to receive grants from the Petco Foundation. During the holiday season, we awarded 54 organizations a total of $750,000 in grant funding to support their lifesaving efforts. Here are a few of the winners and their incredible stories. Read all winning stories here.

$100,000 Grant Winner
Nevada Humane Society – Reno, Nevada
Brindy: Disability and Community Service Dog
Submitted by Linda Hibbard
When Linda learned the waiting list for a therapy dog was two to four years, she decided to adopt and train her own service dog. Brindy exceeded everyone’s expectations, becoming a loyal friend and companion to Linda and a beloved member of the community.

$50,000 Grant Winner
Gateway Pet Guardians – St. Louis, Missouri
TV Reporter Falls in Love at Work
Submitted by Julie Tristan
While covering a story about Gateway Pet Guardians, Julie fell in love, not once, but twice.

$50,000 Grant Winner
Northwoods Humane Society – Wyoming, Minnesota
Making Me a Better Person Every Day
Submitted by Kacie Carlson
When Kacie adopted Maple, she could not have anticipated all the ways her life was about to change.

$50,000 Grant Winner
Last Chance Animal Sanctuary Inc. – Sarasota, Florida
Frowns Turned Upside Down
Submitted by Jane Smith
Two special cats helped Jane’s husband, Bob, an Alzheimer’s patient, smile again.

$50,000 Grant Winner
Jasper Animal Rescue Mission – Bluffton, South Carolina
Titan Shows Family How to Love After Loss
Submitted by Carole Christensen
After helping Carole cope with her husband’s passing, Titan helped her mourn and heal and showed her how to love again.
### EVERY DONATION MAKES AN IMPACT

**STATEMENT OF FINANCIAL POSITION**

**FOR THE YEARS ENDED APR 30, 2016 AND MAY 2, 2015**

#### ASSETS

<table>
<thead>
<tr>
<th></th>
<th>APR 2016</th>
<th>MAY 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$19,076,728</td>
<td>$12,746,126</td>
</tr>
<tr>
<td>Receivables from Petco Animal Supplies Stores, Inc.</td>
<td>$12,111,330</td>
<td>$11,817,620</td>
</tr>
<tr>
<td>Other Receivables</td>
<td>$2,437</td>
<td>$119,091</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>$145,305</td>
<td>$215,680</td>
</tr>
<tr>
<td>Long-term Investments, at Fair Value</td>
<td>$4,154,849</td>
<td>$4,288,474</td>
</tr>
</tbody>
</table>

**Total Assets**

$15,490,649

$19,186,991

#### LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>MAY 2016</th>
<th>MAY 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$375,608</td>
<td>$321,103</td>
</tr>
<tr>
<td>Due to Petco Animal Supplies Stores, Inc.</td>
<td>$484,442</td>
<td>$283,351</td>
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</table>

**Total Liabilities**

$860,050

$604,454

**Net Assets**

<table>
<thead>
<tr>
<th></th>
<th>APR 2016</th>
<th>MAY 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$14,630,599</td>
<td>$18,582,537</td>
</tr>
</tbody>
</table>

**Total Net Assets**

$14,630,599

$18,582,537

**Total Liabilities and Net Assets**

$15,490,649

$19,186,991

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The Petco Foundation’s financial statements were audited independently by RBTK LLP.

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### STATEMENT OF ACTIVITIES IN NET ASSETS AND CHANGES IN NET ASSETS

**FOR THE YEARS ENDED APR 30, 2016 AND MAY 2, 2015**

#### CHANGES IN UNRESTRICTED NET ASSETS

<table>
<thead>
<tr>
<th>Jt</th>
<th>APR 2016</th>
<th>MAY 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support and Revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions from Individuals and Corporations</td>
<td>$29,888,420</td>
<td>$27,098,098</td>
</tr>
<tr>
<td>Petco Animal Supplies Stores, Inc. In-Kind Contributions</td>
<td>$1,079,817</td>
<td>$1,567,124</td>
</tr>
<tr>
<td><strong>Total Contributions</strong></td>
<td><strong>$30,968,237</strong></td>
<td><strong>$28,665,222</strong></td>
</tr>
<tr>
<td>Special Events</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue</td>
<td>$2,133,589</td>
<td>$994,937</td>
</tr>
<tr>
<td>Expense</td>
<td>($805,499)</td>
<td>($294,333)</td>
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<tr>
<td><strong>Net Special Events Revenue</strong></td>
<td><strong>$1,328,090</strong></td>
<td><strong>$700,604</strong></td>
</tr>
<tr>
<td>Interest Income</td>
<td>$31,497</td>
<td>$9,681</td>
</tr>
<tr>
<td>Net Long-term Investment Return</td>
<td>($133,625)</td>
<td>$288,474</td>
</tr>
<tr>
<td><strong>Total Unrestricted Support &amp; Revenue</strong></td>
<td><strong>$32,194,199</strong></td>
<td><strong>$29,663,981</strong></td>
</tr>
</tbody>
</table>

#### EXPENDITURES

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<tr>
<th></th>
<th>MAY 2016</th>
<th>MAY 2015</th>
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</thead>
<tbody>
<tr>
<td>Grants and Administration</td>
<td>$33,049,646</td>
<td>$21,141,934</td>
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<tr>
<td>Fundraising</td>
<td>$1,794,330</td>
<td>$1,015,370</td>
</tr>
<tr>
<td>Management and General</td>
<td>$1,302,161</td>
<td>$1,136,989</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$36,146,137</strong></td>
<td><strong>$23,294,293</strong></td>
</tr>
<tr>
<td>Change in Net Assets</td>
<td>($13,951,938)</td>
<td>$6,369,688</td>
</tr>
<tr>
<td>Net Assets, Beginning of Year</td>
<td>$18,582,537</td>
<td>$12,212,849</td>
</tr>
<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td><strong>$14,630,597</strong></td>
<td><strong>$18,582,537</strong></td>
</tr>
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</table>
Special thanks to our vendor sponsors whose generosity helped support our in-store fundraising campaigns this year:

![Image of sponsors logos]

THANKS FORE GIVING RAISES $1.3 MILLION FOR LIFESAVING WORK

Nearly 500 animal-loving Petco Foundation donors, partners and vendors came together to support the Foundation’s lifesaving work at the annual 2015 Thanks Fore Giving fundraising event. Guests enjoyed golf at the prestigious Omni La Costa Resort & Spa and a specially-created culinary festival. More than $1.3 million was raised to support lifesaving initiatives all across the country.

The Petco Foundation extends a special thank you to the sponsors of the Thanks Fore Giving event:

- 21st Century Animal Health Care
- American Collid Company
- American Pet Products Association
- Associated - Raymond
- Avertit
- Baker Storey McDonald Properties
- Barkworthies
- Big Heart Pet Brands
- Bil-Jac Foods, Inc.
- Blue Buffalo
- Bobowski Commercial Real Estate
- BPV Environmental
- CANIDAE
- Cardinal Pet Care
- Cargill Inc.
- Carlson Pet Products
- Central Garden & Pet
- Chuck Latham Associates
- Church & Dwight
- Dogswell
- DPI Direct
- Earth Rated
- Espree Animal Products, Inc.
- F.M. Brown’s Sons, Inc.
- Fish Mart
- Fortna Inc.
- Friskies
- Grizzly Pet Products
- Halo, Purely for Pets
- Hill’s Pet Nutrition
- Infor
- IntegraColor
- Intermodal Management System, LLC
- J.B. Hunt
- JLA Pets
- Klix Logistics
- Litter Genie
- Mammoth Pet Products
- MARS Petcare US, Inc.
- Merrick Pet Care, Inc.
- Microfine Inc./PoopchPad Products
- MiracleCorp Products
- Moderna Products America
- Nature’s Variety
- Nature’s Variety Naturvet
- Nestle Purina PetCare
- Newmark Grub Knigt Frank
- OurPet’s Company
- Packaging Distributors of America
- Paragon Pet Products
- Pennzo Animal Health
- Petmate
- Prairie Dog Pet Products
- Precision Pet Products
- Radio Systems Corporation
- Richard Thalhammer
- Rolf C. Hagen, Inc.
- Royal Canin
- Royal Hawaiian Express
- SimplyShe
- Spectrum Brands - PHG Division
- Spot Farms
- Store Opening Solutions
- The Bramton Company
- The Hillman Group
- The Pet Firm
- The Peterson Group
- Take Direct
- TropiClean/Cosmos Corporation
- True Science
- Upland Real Estate Group, Inc.
- UPS
- Wahl Clipper Corporation
- Ware Manufacturing, Inc.
- WallPot
- Wet Noses Inc.
- Worldwide Yunker Industries, Inc.
- Zoo Med Laboratories
- Zuke’s